

Questions from tenderers and corresponding answers

N.B.: The questions and answers will form an integral part of the tender documents.

Transaction number: 81291885
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 Brief project title: Green Innovation Centres for the agriculture and food sector
 Country: India

Version 2 from 04.01.2023

No.	Subject (e.g. document section 1)	Question	Answer
1.	TOR p.3 A- FPO Level Assessment Expectations primarily of farmers and market	Request GIZ to provide number of FGDs to be conducted and number of FPOs to be covered in primary research. We also understand that the FPO level assessment will be for the FPOs formed under Central Sector Scheme Formation and Promotion of 10,000 FPOs in Karnataka only and GIZ or CoE-FPO will connect us with the FPOs and promoting agencies or CBBOs in the state. Please confirm and clarify	5 or more FGDs, ideally 10 or more FPOs GIZ will introduce the consultant to the key officials coordinating the project, for the Govt of Karnataka. The consultant shall engage directly with the coordinators to facilitate interactions/ exchanges with FPOs, promoting agencies, CBBOs or other entities etc. GIZ to be kept informed of all exchanges.
2.	TOR p.3 A- FPO Level Assessment GOK goals versus achievement. across departmen	We understand that GIZ or CoE-FPO will provide information about existing goals and achievement by the respective departments or will facilitate the process in obtaining the information from the respective departments. Please confirm if our understanding is correct. We also understand that 'across departments' refers to Department of Horticulture and Department of Watershed. Please confirm and clarify.	As above, the consultant is expected to directly engage with the above Govt of Karnataka coordinators for any information required. GIZ shall facilitate the process where possible/ needed. Refers to all state departments engaged in FPO development in Karnataka state, including the Department of Horticulture (DOH) and the Watershed Development Department (WDD).

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3.	TOR p.4 B- Systemic assessment Assessment of inter- departmental coordination, convergence and alignment.	We understand that interdepartmental coordinations refers to DoH, COE and DWW. Please confirm and clarify We understand that that GIZ or CoE-FPO will provide information of the respective departments or will facilitate the process in obtaining the information from the respective departments. Please confirm if our understanding is correct.	DOH, WDD and COE shall serve as the primary interface Govt. entities for the consultant. While the Department of Horticulture (DOH) is the coordinating department , the Dept of Watershed Development (WDD) is the nodal implementation department for FPO development in the state of Karnataka, the consultant is initially required to study and understand the activities, progress, achievements and challenges of other state departments too , engaged in FPO development in the state. GIZ will introduce the consultant to the key officials from the Govt of Karnataka coordinating the project, including key officials from the COE-FPO development.
4.	TOR p.4 B- Systemic assessment Include formation of an incubation cell for building primary and secondary processing opportunities	We understand that consultant shall provide technical inputs/advisory about the structure or framework of the incubation cell. Please confirm and clarify	Yes. And subsequently co-evolve/ guide the FPO Cell in the formulation of the strategy and in monitoring its implementation.

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5.	TOR p.4 To be undertaken after the institution of the FPO Cell by the Govt of Karnataka	We understand these activities will be taken up by the FPO cell. Please clarify consultant's role on delivering these.	The consultant shall study, recommend and collaboratively design (with DOH, WDD and COE) the structure, role and requirements of the FPO Cell. Once the FPO cell is instituted by the Govt of Karnataka, the consultant will guide/co-evolve the strategy, monitor, course-correct and handhold the FPO cell in discharging their duties and achieving their goals. However, the consultant is not expected to be engaged in the actual implementation.
6.	TOR p.8 Expert 1: Flight (to and fro Germany-India): 3 (trips; each trip for 5 days)	We understand Expert 1 (Team Leader) should be an International Expert. Please confirm if the understanding is correct. Please clarify the definition of International Expert. The flight requirement mentioned Germany to India flight. Is it mandatory to have expert from Germany only. Please confirm can an Indian expert meeting the criteria mentioned in Qualifications of the team leader (page number 7) be proposed a Team leader/ Expert	Yes Preferably yes. Given Germany's extensive expertise and experience in the development of successful farmer organizations and cooperatives, this is important. However, if a suitable candidate, matching our requirements is identified from another location, would also be acceptable. Our calculation (for flights) is only an estimate but the final outcome will vary based on the offer received and accordingly finalised. An Indian expert with hands-on experience and understanding of the German context and requisite skills can apply.

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7.	TOR p.5 Deliverables with timelines and format for delivery Task I (during Phase 1) Task II (During Phase II)	45 workdays are very limited time to deliver the mentioned deliveries of Task 1. We request GIZ to consider enhancing the number of workdays. For Task 2, 45 workdays are distributed over 18 months. This may provide very limited scope to the resources to engage in detailed deliveries. We request GIZ to consider the same.	Unfortunately, not possible at this stage. The assignment imposes certain time limitations that we had to incorporate in its design. At this point looks difficult. However, request noted.
8.	20, General terms and conditions of contract The exclusive places of jurisdiction are Bonn and Frankfurt/Main	Since the scope of work has to be delivered in India and GIZ has office in India, we propose to change the governing law and jurisdiction as India	Since the contract is issued by GIZ Eschborn, it is governed by the laws of Germany. This cannot be changed.
9.	Invitation Letter Please submit your self-declaration of eligibility using the designated form and your technical and financial tenders by 06.01.2022, 10.00 a.m. (Berlin time) in English	Upcoming weeks are festive season across the countries including India. Hence, developing consortium and meeting compliances will take some additional time. Hence, we request for an extension on last date of submission by 10 days to 16th January 2023. This would provide us required time to develop a comprehensive proposal.	We have a commencement deadline to meet. Therefore, at this point in time, an extension is not possible.
10.		We understand that no extension has been provided in pre-bid response. However, due to year end break globally, our team has started working on the proposal and other related compliances this week. Considering this, we are wondering about the possibility of extension of submission date by 7 days i.e., till 13th Jan 2023.	Yes, the project is fine with extending the deadline until 13 th January 2023.

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