

SC 119798 IND: Financial Institutions Specialist for South Asia (Senior Consultant)

Date Published: **25-Nov-2022** Deadline of Submitting EOI: **09-Dec-2022 11:59 PM Manila local time**

[Back](#) [Express Interest](#)

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[Profile](#) [Terms of Reference](#) [Cost Estimate](#)

Terms of Reference (Individual Consultant)

<p>Expertise Finance, business administration, financial analysis, economics, green financing</p> <p>Expertise Group Economics/Financial Analysis</p>	<p>Consultant Source National</p> <p>TOR Keywords Finance, business administration, financial analysis, economics, financial institutions, green financing</p>
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Objective and Purpose of the Assignment

Provision of support to PSFI for its growing pipeline of financial institutions transactions in South Asia. This will include all aspects of project preparation and processing, including due diligence and financial analysis and modeling

Scope of Work

The consultant will work closely with PSFI and ADB staff in New Delhi, India, and in Manila, and will undertake the following: (i) financial analysis and modeling; (ii) due diligence; (iii) processing of transaction and related documentation; and (iv) legal documentation. The scope of work may also include conception and preparation of technical assistance documentation for client capacity building.

Detailed Tasks and/or Expected Output

- Acquire financial and credit information on targeted financial institutions;
- Perform risk ratings on each financial institution using ADB's risk-rating model;
- Conduct financial, ratio, gap, and other analyses on financial institution;
- For equity investments, conduct valuations with different scenario analysis and undertake comparables market analysis;
- Conduct due diligence on the financial institutions by (a) meeting with the bank/non-bank staff; (b) assessing corporate governance, anti-money laundering policies, and management capabilities; and (c) asking questions that arise from the financial analyses;
- Completion of ADB integrity due diligence reports;
- Risk ratings and pricing;
- Draft term sheet and negotiate with client;
- Based on the information accumulated, draft concept and Investment Committee papers, as well as ADB Board documentation;
- Comment on and negotiate associated legal documentation; and
- Support technical assistance (TA) implementation and management.

Minimum Qualification Requirements

- Master's degree, or equivalent, in business administration, finance, economics, or a related field;
- At least 12 years experience in related field with at least 8 years of relevant work experience with financial institution analysis;
- Experience in successfully executing debt and equity investments to financial institutions; Experience in green / climate finance is a plus;
- Strong knowledge of financial institutions, risk assessments, and country risk analysis;
- Excellent oral and written communication skills in English; and
- Willingness to travel

Minimum General Experience **12 Years**
 Minimum Specific Experience (relevant to assignment) **10 Years**
 Regional/Country Experience **Required** **Desired** **Not Required**

Deliverables

Details	Name	Type	Estimated Submission Date
	No results found.		

Schedule and Places of Assignment (chronological and inclusive of travel)

Schedule Type **Continuous** **Intermittent**
Max. Working Days/Week Home Office **5** Field **6**

City and Country	Working Days	Estimated Start Date	Estimated End Date	Other Details (use if place selected is Others)
Home Office, Other	100	01-Feb-2023	20-Jun-2023	
Dhaka, Bangladesh	6	21-Jun-2023	28-Jun-2023	
Kathmandu, Nepal	5	29-Jun-2023	05-Jul-2023	
Kathmandu, Nepal	4	06-Jul-2023	11-Jul-2023	
Colombo, Sri Lanka	6	12-Jul-2023	19-Jul-2023	
Colombo, Sri Lanka	4	20-Jul-2023	25-Jul-2023	
Manila, Philippines	6	26-Jul-2023	02-Aug-2023	
Mumbai, India	4	03-Aug-2023	08-Aug-2023	
Jaipur, India	4	09-Aug-2023	14-Aug-2023	
Delhi, India	5	15-Aug-2023	21-Aug-2023	
Home Office, Other	60	22-Aug-2023	31-Dec-2023	
Home Office, Other	22	01-Jan-2024	31-Jan-2024	
Total	226			

[Back](#)[Express Interest](#)