

**SC 119793 IND: Financial Institutions Specialist for South Asia (Junior Consultant)**

Date Published: **25-Nov-2022**    Deadline of Submitting EOI: **09-Dec-2022 11:59 PM Manila local time**

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**Terms of Reference (Individual Consultant)**

Expertise	<b>Finance, business administration, financial analysis, economics</b>	Consultant Source	<b>National</b>
Expertise Group	<b>Economics/Financial Analysis</b>	TOR Keywords	<b>Finance, business administration, financial analysis, economics, financial institutions</b>

**Objective and Purpose of the Assignment**

Provision of support to PSFI for its growing pipeline of financial institutions transactions in South Asia. This will include all aspects of project preparation and processing, including due diligence and financial analysis and modeling.

**Scope of Work**

The consultant will work closely with PSFI and ADB staff in New Delhi, India, and Manila and will undertake the following: (i) financial analysis and modeling; (ii) due diligence; (iii) processing of transaction and related documentation; and (iv) legal documentation. The scope of work may also include conception and preparation of technical assistance documentation for client capacity building.

**Detailed Tasks and/or Expected Output**

- Acquire financial and credit information on targeted financial institutions;
- Perform risk ratings on each financial institution using ADB's risk-rating model;
- Conduct financial, ratio, gap, and other analyses on financial institutions;
- For equity investments, conduct valuations with different scenario analysis and undertake comparables market analysis;
- Conduct due diligence on the financial institutions by (a) meeting with the bank/non-bank staff; (b) assessing corporate governance, anti-money laundering policies, and management capabilities; and (c) asking questions that arise from the financial analyses;
- Completion of ADB integrity due diligence reports;
- Risk ratings and pricing;
- Draft term sheet and support negotiations with client;
- Based on the information accumulated, draft concept and Investment Committee papers, as well as ADB Board documentation;
- Comment on and support negotiation associated legal documentation; and
- Support on technical assistance (TA) implementation and management.

**Minimum Qualification Requirements**

- Master's degree, or equivalent, in business administration, finance, economics, or a related field; or bachelor's degree in business administration, finance, economics, or a related field and 10 years experience in related field
- At least 7 years experience in related field with at least 5 years of relevant work experience with financial institution analysis;
- Experience in successfully executing debt and/or equity investments to financial institutions;
- Strong knowledge of financial institutions, risk assessments, and country risk analysis;
- Excellent oral and written communication skills in English; and
- Willingness to travel

Minimum General Experience    **7 Years**  
 Minimum Specific Experience (relevant to assignment)    **5 Years**  
 Regional/Country Experience     **Required**     **Desired**     **Not Required**

**Deliverables**

Details	Name	Type	Estimated Submission Date
	No results found.		

## Schedule and Places of Assignment (chronological and inclusive of travel)

Schedule Type  Continuous  Intermittent  
Max. Working Days/Week Home Office 5 Field 6

City and Country	Working Days	Estimated Start Date	Estimated End Date	Other Details (use if place selected is Others)
Home Office, Other	100	01-Feb-2023	20-Jun-2023	
Mumbai, India	5	21-Jun-2023	27-Jun-2023	
Mumbai, India	4	28-Jun-2023	03-Jul-2023	
Jaipur, India	5	04-Jul-2023	10-Jul-2023	
Bangalore, India	4	11-Jul-2023	14-Jul-2023	
Chennai, India	4	17-Jul-2023	20-Jul-2023	
Delhi, India	5	21-Jul-2023	27-Jul-2023	
Kathmandu, Nepal	4	28-Jul-2023	02-Aug-2023	
Kathmandu, Nepal	4	03-Aug-2023	08-Aug-2023	
Manila, Philippines	6	09-Aug-2023	16-Aug-2023	
Home Office, Other	60	17-Aug-2023	31-Dec-2023	
Home Office, Other	25	01-Jan-2024	31-Jan-2024	
<b>Total</b>	<b>226</b>			

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